



**SHORE**  
DISTRIBUTORS, INC.  
SERVING THE DELMARVA PENINSULA

# FALL TRAINING SCHEDULE 2021



*As we continue to navigate COVID-19 we still feel at the present that our best option for everyone's health and safety is to continue our in-house training options virtually. We strongly believe in providing high quality learning experiences both in the classroom and online. As we look ahead all Shore training options for the remainder of 2021 will be available online via ZOOM.*

*ZOOM is the very popular cloud-based video conferencing service that allows us to meet virtually either by video, audio, or both. Once you register you will receive via email your meeting invite 2 days prior to the event. To access the event on your computer simply click on the link and enter the information provided. If you are attending via phone or tablet be sure to download the app first before clicking on the link to join meeting.*



## BRYANT/CARRIER 18V INVERTER

**Instructor – Paul Sichau – Shore Distributors**

The primary purpose of this program is to familiarize the technician with this product, its components, and its operation so that they can install and start- up a new unit, provide service and maintenance for this unit and troubleshoot problems.

**Wednesday 9/30/21 – 8:00 AM - 12:00 PM - ZOOM**

**Cost \$100 / \$50 FAD**

**Distributor FAD Hours 4 / NATE CEH's 4 / QAC Electrical Hours 4**



## NEW EXTREME/GREENSPEED 26/24 INVERTER

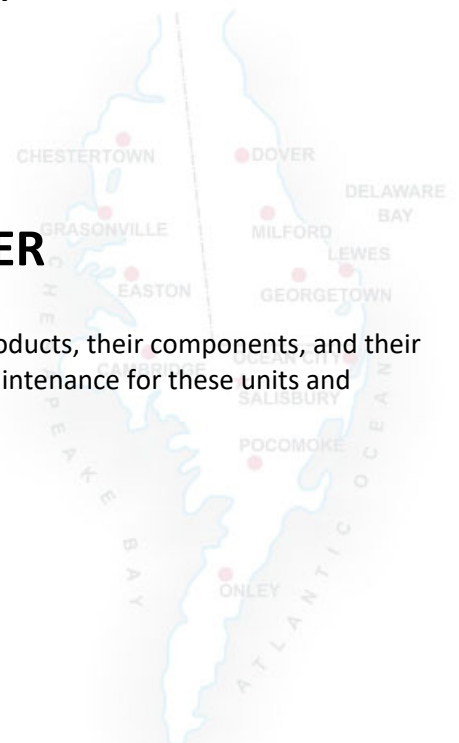
**Instructor – Paul Sichau – Shore Distributors**

The primary purpose of this program is to familiarize the technician with these products, their components, and their operation, so that they can install and start-up a new unit, provide service and maintenance for these units and troubleshoot problems.

**Tuesday 10/5/21 8:00 AM– 12:00 PM - ZOOM**

**Cost \$100 / FAD \$50**

**Distributor FAD Hours 4 / NATE CEH's 4**





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## BRYANT/CARRIER CONDENSING GAS FURNACES

**Instructor – Paul Sichau – Shore Distributors**

The purpose of this program is to familiarize the technician with this product, its components, and its operation so that they can install and start-up a new unit.

**Thursday 10/7/21 8:00 AM – 12:00 PM - ZOOM**

**Cost \$100 / FAD \$50**

**Distributor FAD Hours 4 / NATE CEH's 4**



## BRYANT/CARRIER DLS INSTALLATION, START-UP & SERVICE

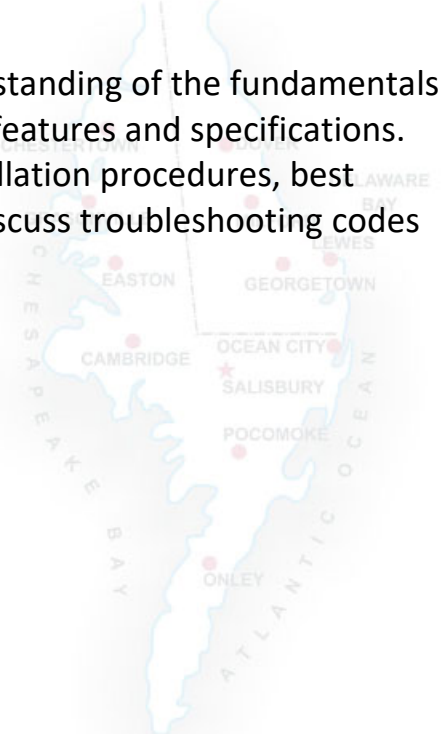
**Instructor – Paul Sichau – Shore Distributors**

This 4-hour ductless seminar provides participants with an understanding of the fundamentals of the Carrier/Bryant systems. Explore the ductless product line, features and specifications. Examine ductless product functions and operations. Review installation procedures, best practices, and testing. Identify and review startup procedures. Discuss troubleshooting codes and best practices.

**Tuesday 10/19/2021 8:00 AM – 12:00 PM – ZOOM**

**Cost \$100 / \$50 FAD**

**Distributor/ DLS Dealer Program FAD Hours 4 / NATE CEH's 4**





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## COMBUSTION ANALYSIS & FUEL EFFICIENCY – GAS & OIL

**Instructor– Paul Sichau – Shore Distributors**

Provides a full understanding of the combustion process, combustion test procedures and the adjustments required to maximize fuel efficiency.

**Wednesday 11/17/21 8:00am – 4:00pm - Lewes**

**Cost \$150 / FAD \$75 Lunch Provided**

**Distributor FAD Hours 7 / NATE CEH's 7**

*The HVAC industry is a rapidly changing field, and today's heating and cooling systems are far more advanced than those manufactured just 10 years ago. Every year, advances in comfort and efficiency mean new and exciting options for homeowners looking to upgrade. If your HVAC technician is not up to speed, you could be missing out on an important opportunity. Shore Distributors, Inc. believes strongly in providing our customers with the widest possible range of product choices and training solutions to help our businesses continue to grow & succeed.*

**Paul Sichau, Technical Training Coordinator**

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